

# Beacon Training Services, Inc. Capabilities Statement

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 D-U-N-S: 628116055

## Corporate Information

Classification: **Woman Owned Small Business**

D-U-N-S: 628116055

NAICS Codes: [611420](#) – Computer Training

[611430](#) – Project Management Training

[611699](#) – Miscellaneous Instruction

SIC Codes: [7379](#), [8243](#) Cage Code: 3GNX2

Product Service Code U

U001: Training – Lectures

U004: Training – Management

U006: Training – Technical

U008: Training – Curriculum Development

U009: Training – General Training



## Why Choose Beacon?

- Over 30 years serving our customers
- Certified, highly experienced, global instructors with real world experience
- Instructor led classes, in person or virtually
- Customized classes to meet your needs
- Skilled, dedicated administrative staff to guide you through the process
- Flexible solutions to your training needs
- Proven history of customer satisfaction with the government and the corporate world



## Course Offerings

- Project Management
- Business Analysis
- Leadership/Management/Supervisory
- Professional Development
- Sales/Productivity
- Desktop – MS Office, Project, Adobe
- Information Technology/Programming



## Government and Military Clients\*

- Treasury Dept., Bureau of Fiscal Service
- Veterans Administration
- Health Resources and Services Administration
- U.S. Navy, Army and Marines
- Bureau of Land Management
- Bureau of Land Reclamation
- Department of Labor
- Department of Justice
- Federal Emergency Management Agency
- General Services Administration



\*See our website for more clients

## Corporate Clients\*

- ConocoPhillips
- PepsiCo (U.S. and Europe)
- Payless Shoes
- Luminant (TXU)
- ComEd/Exelon (IL)
- TD Industries
- Hill-Wilkinson
- Amdocs
- Avon
- Dell
- Ericsson
- National Life Group
- Payless Shoes
- Norelco-Phillips
- BAE



\*See our website for more clients

Certifications:  **HUB**  
Nation's Historically Underutilized Business Program  
**Woman Owned Small Business**



U.S. Small Business Administration



[874-4-GS-02F-0185P](#) 2004-2019

Purchasing Information: credit cards(surcharge applies), purchase orders, small business set-aside government vehicles, subcontracting opportunities.

# Beacon Training Services, Inc.

# Partial Class Listing

<b>Business Analysis</b>	<b>Desktop Applications Con't.</b>	<b>IT/Programming/Security and Audit</b>
Business Analysis and Requirements Gathering	Excel: - All versions and levels	XML
Consulting Skills for the Business Analyst	Excel: Tips & Tricks	<b>Professional Development</b>
Creating Technical Documentation	HTML	Effective Communication Skills
Facilitation Techniques for Requirements Development	MS Project- All versions and levels	Adapting to Change and Uncertainty in the Workplace
Modeling Techniques for the Business Analyst	PowerPoint- All versions and levels	Art of Skillful Listening
Use Case Modeling	Powerful Presentations Using PowerPoint	Building Resilience in Turbulent Times
<b>Project Management</b>	SharePoint- All versions and levels	Building Trust
Advanced and Applied Project Management	Visio- All versions and levels	Business Professionalism and Ethics
PMP Exam Prep	Word - All versions and levels	Business Writing for Results
Building Positive Project Customer/Stakeholder Relationships	<b>IT/Programming/Security and Audit</b>	Change Management- Leading Others Through Change
Project Budgeting Estimating and Scheduling	ASP.NET	Coaching for Improved Workplace Performance
Effective Project Estimating and Control	Assemble coding Language	Leading Effective Meetings
Essentials of Program Management	Building Secure ASP.NET Web Applications	Creative Problem Solving and Decision Making
Leadership Skills for the Project Professional	C Programming	Dealing with Difficult People
Managing Multiple Projects	C# All levels	Delegation and Empowerment
Negotiation Skills for Project Professionals	C++ All levels	Developing Higher Performance Teams
Project Management Fundamentals	CGI Programming with PERL	Emotional Intelligence
Project Risk Management	CICS Application Programming	Establishing Vendor Relationships
Project Scope, Schedule, and Cost Control	DB2 all levels	Grammar Refresher
Project Smokejumper (Rescue and Recovery of Troubled Projects)	J2EE Web Application Advanced Topics	How to Get Results without Authority
The Virtual Project Manager in Today's Global Economy	Java all levels	Influencing and Persuading Skills
<b>Desktop Applications</b>	JSP: Struts and Servlets: Intro	Interpersonal Communication
Access - All versions and levels	Korn Shell Programming with SED and AWK	Negotiation Skills
Access VBA	Oracle	Organizational Savvy
Excel Charts and Graphs	Perl	Presentation Skills
Excel Macros	SQL	Strategic Thinking and Decision Making
Excel VBA	UNIX	Stress Management
	Visual Basic	

**If you don't see the class you want, call 972.404.0069 or email [info@beacontraining.com](mailto:info@beacontraining.com)**