

Beacon Training Services, Inc. Capabilities Statement



Why Choose Beacon?

- Over 36 years experience
- Certified, experience instructors with real world experience
- Instructor led training onsite or virtual
- Customized classes to meet specific needs
- Skilled Backoffice staff to ensure classes run smoothly
- Flexible solutions for your training needs
- Satisfied customers in the government and corporate world

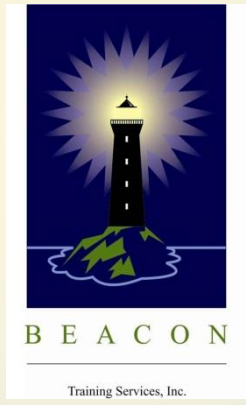


Course Offerings

- Project Management
- Leadership/Management
- Professional/Personal Development
- Innovation/Productivity
- Desktop-MS Office, MS Project
- IT Programming, Unix/Linux
- Customer Service
- Business Skills

Company Snapshot

Cage Code: 3GNX2
 UEI: C9NWN3MNZW17
 GSA Schedule [874-4- GS-02F-0185P](#)
 2004-2024
Info@beacontraining.com
 Phone: 972.404.0069
www.beacontraining.com



NAICS Codes

611420 – Computer Training
 611430 – Project Mgmt. Training
 611699 – Miscellaneous Instr.
Product Service Code U
 U001: Lectures
 U004: Management
 U006: Technical
 U008: Curriculum Development
 U009: General Training

Treasury Department, Justice Department, Dept of Homeland Security
 Veterans Administration, FEMA, USCIS, State of Texas Auditors
 U.S. Air Force, Army, Navy and Marines, USACE, NTSB, Railroad Board
 Health Resources and Service Administration, Army Airforce Exchange
 Labor Department , North Texas Council of Governments



ComEd/Exelon, Vista Energy/Luminant Energy,
 TDIndustries, Hill & Wilkinson, Ericsson,
 Consumer Reports, BAE Systems, Lockheed Martin,
 Rosenberger, PepsiCo, Quaker Oats, Frito Lay
 George P Johnson Experience Marketing, Dell,

Total Dollars	Awarding Agency	CFDA Program or Product/Service Sold	Fiscal Year
\$133,672.17	Department of Homeland Security	Education/Training-Training/Curriculum Development	2020
\$51,447	Department of Health and Human Services	Education/Training-Training/Curriculum Development	2021
\$22,154.82	Department of the Treasury	Education/Training	2020
\$11,314.40	Department of the Navy	Education/Training/IT	2019
\$17,272.54	Department of the Army	Education/Training-Vocational/Technical	2018
\$24,772.95	USCIS	Education/Training-Training/Curriculum Development	2018

Project Management

Leadership Skills for the Project
Professional
Management Essentials
Managing Multiple Projects
PMP Certification Exam Prep Program

Desktop Applications

Excel: all versions and levels
Project: Intro and Advanced
PowerPoint: all versions and levels
SharePoint: all versions
Word: all versions and levels

IT/Programming/Security and Audit

C, C#, C++ Programming
Java Introduction and Advanced
Linux Fundamentals and Administration
Oracle
SQL

Professional & Personal Development

Adapting to Change in the Workplace
Art of Skillful Listening
Building Trust
Business Writing and Grammar Refresher
Conflict Management
Creative Problem Solving
Dealing with Difficult People
Developing Higher Performance Teams
Emotional Intelligence
How to Get Results without Authority
Influencing and Persuading Skills
Interpersonal Communication
Negotiation Skills
Organizational Savvy
Presentation Skills
Strategic Thinking
Working Successfully w/ Multi-Generations